



Quarterly Financial Update

As of September 30, 2025



SAFE HARBOR STATEMENT

Statements contained in this presentation which are not historical facts, and which pertain to future operating results of American Riviera Bancorp (the "Company") and its subsidiaries constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Similarly, statements that describe the objectives, plans or goals of the Company are forward-looking. These forward-looking statements can generally be identified as such by the context of the statements, including words such as "believe," "continues," "expect," "anticipate," "plan," "may," "would," "intend," "estimate," "guidance" and other similar expressions, whether in the negative or affirmative.

These forward-looking statements involve significant risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include loan losses, economic conditions and competition in the geographic and business areas the Company operates, including competition in lending from other banks and lenders, management of our facilities costs, our ability to successfully integrate and develop business through the addition of new personnel, whether our efforts to expand loan, product and service offerings will prove profitable, the effects of bank mergers and acquisitions in our markets, system failures and internet security, whether we can effectively secure and implement new technology solutions, inflation, fluctuations in interest rates, legislation and governmental regulation. These factors could cause actual results to differ materially from what the Company has anticipated or projected. These factors should be carefully considered by our shareholders and potential investors.

These documents contain and identify important factors that could cause actual results to differ materially from those contained in our projections or forward-looking statements. Except as required by law, the Company assumes no obligation to update any information presented herein. This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures.

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OVERVIEW OF American Riviera Bancorp

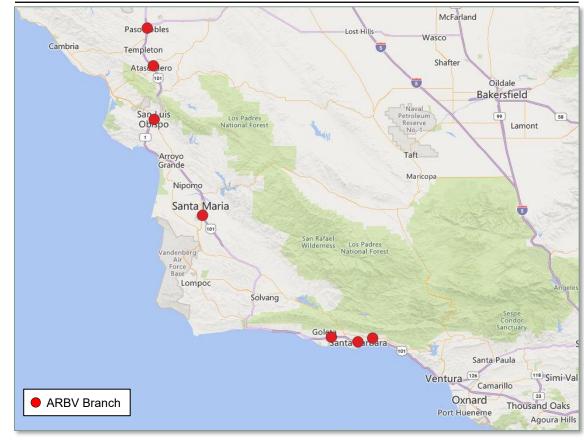
Company Overview

Bank Name	American Riviera Bank
Headquarters	Santa Barbara, CA
Ticker / Exchange	ARBV / OTCQX
Market Cap.	\$ 125 MM
Outstanding Shares	5,708,960
Client Focus	Real Estate, Small Business, and Professionals
Geography	Central Coast of California
Year Established	2006
Branches	7

Financial Overview at 9/30/2025

Total Assets	\$1,422 MM	ROAA	0.85%
Gross Loans	\$1,042 MM	ROAE	9.75%
Leverage Ratio*	10.69%	Efficiency Ratio	65.9%
Risk-Based Capital Ratio*	13.77%	NIM	3.66%

Branch Footprint

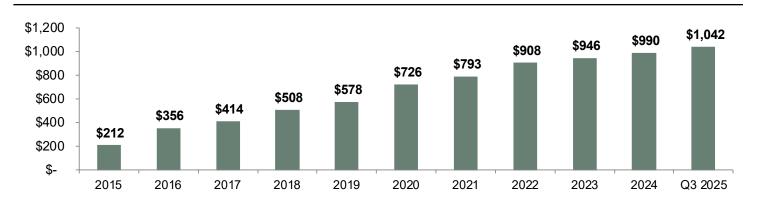


Source: Unaudited company information and earnings release data, as of 9/30/2025. Market data from S&P Capital IQ Pro, as of 10/31/2025 Note: All dollars in millions



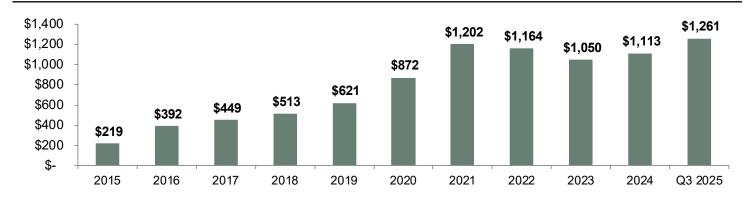
TRACK RECORD OF ORGANIC & ACQUISITIVE GROWTH

Gross Loans (\$MM)



- ✓ 7% loan growth over the last 12 months
- ✓ 13% CAGR since year of merger with Bank of Santa Barbara (12/31/2016)
- ✓ 2017-2019 expansion into San Luis Obispo County

Total Deposits (\$MM)



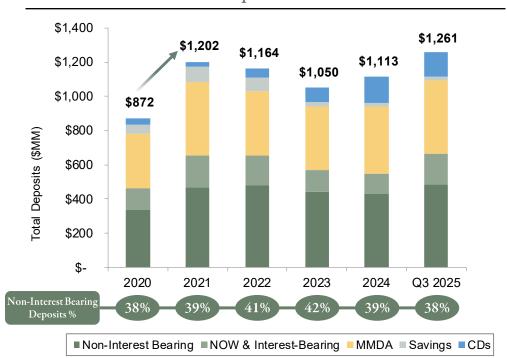
- ✓ Deposits increased by 11% over the last 12 months, with zero wholesale-funded certificates of deposit as of September 30, 2025
- ✓ 14% CAGR since year of merger with Bank of Santa Barbara (12/31/2016)



A CORE DEPOSIT FRANCHISE

 Average non-maturity deposit balance for business accounts of \$139,000 and \$40,000 for personal accounts



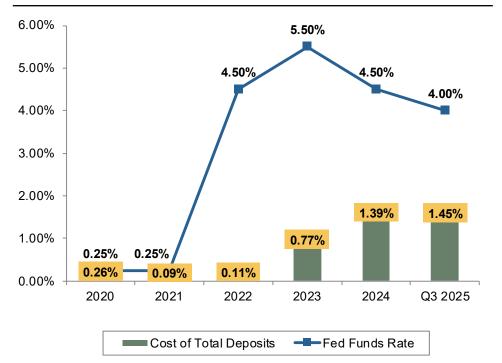


Source: Unaudited company information, call reports and press releases as of 9/30/2025, and Federal Reserve website Note: Fed Funds rate represents FOMC's high-end of target federal funds rate as of the end of each respective period Note: All dollars in millions

*Median value for all banks headquartered in California as of the most recent quarter publicly available

 1.45% cost of total deposits in Q3 2025 vs. 2.35% for California bank peers*

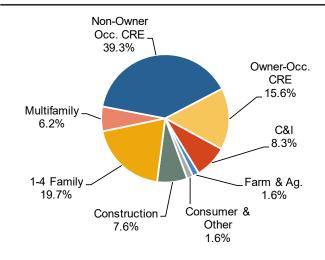
Cost of Deposits vs. Fed Funds Rate





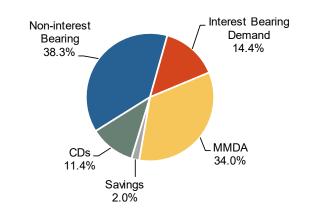
BALANCE SHEET MIX

Loan Portfolio



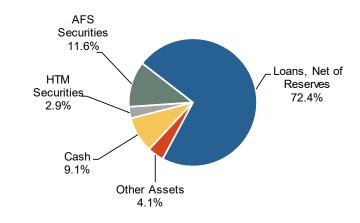
- Gross loans of \$1.04 billion, an increase of \$66 million, or 7%, from September 30, 2024
- 5.69% loan yield in Q3 2025, compared to 5.52% in Q3 2024
- Loan-to-deposit ratio of 83%

Deposit Base



- Total deposits of \$1.26 billion, an increase of \$128 million, or 11%, from September 30, 2024
- 1.45% cost of deposits in Q3 2025
- 38% of deposits are non-interest bearing and 53% of deposits are transaction accounts
- Diverse deposit base

Total Asset Mix



- Total assets of \$1.42 billion
- Total cash and AFS securities of \$293 million, or 21% of assets
- Total HTM securities of \$41 million, or 3% of assets



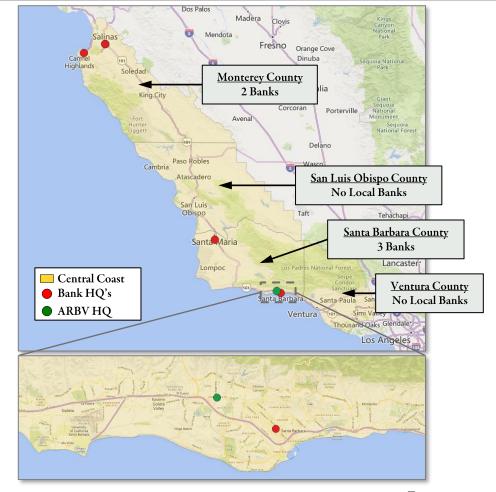
SCARCITY VALUE IN THE CENTRAL COAST OF CALIFORNIA

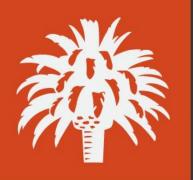
- ✓ American Riviera is the second largest bank headquartered in the Central Coast of California as ranked by total assets*
- ✓ No banks headquartered in San Luis Obispo County to our North or Ventura County to our South

Banks Headquartered in the Central Coast of California

			A	ssets
	Company	County	(\$MM)
*	Montecito Bank & Trust	Santa Barbara	\$	2,090
*	American Riviera Bancorp	Santa Barbara	\$	1,422
	Pacific Valley Bancorp	Monterey	\$	596
*	Community Bank of Santa Maria	Santa Barbara	\$	414
	Monterey County Bank	Monterey	\$	257

★ = Headquartered in Santa Barbara County





SIGNIFICANT MARKET DISRUPTION CREATES OPPORTUNITY

12 banks with \$8.4B of deposits in ARBV's footprint have been acquired since 2015, including 5 banks which were headquartered in-market*

Deposit Market Share* in 2015

	ank	Share* in 2015				
	In-Mkt. Num		Number of	D	eposits in	Market
	HQ	Institution (State)	Branches		Market	Share
1	-	Bank of America (NC)	13	\$	3,207,374	17.8%
2	-	Wells Fargo Bank (CA)	17	\$	2,945,101	16.3%
3	-	Rabobank (Netherlands)	28	\$	2,656,992	14.7%
4	-	MUFG Union Bank (Japan)	19	\$	2,439,106	13.5%
5	-	JPMorgan Chase Bank (NY)	21	\$	1,641,015	9.1%
6	1	Heritage Oaks Bank (CA)	12	\$	1,524,250	8.4%
7	2	Montecito Bank & Trust (CA)	7	\$	959,413	5.3%
8	-	PacWest Bank (CA)	10	\$	562,901	3.1%
9	-	First Republic Bank (CA)	1	\$	290,973	1.6%
10	3	Community West Bank (CA)	3	\$	286,303	1.6%
11	-	Northern Trust Co. (IL)	2	\$	200,135	1.1%
12	4	American Riviera Bank (CA)	2	\$	195,011	1.1%
13	5	Community Bank of Santa Maria (CA)	3	\$	194,596	1.1%
14	-	Bank of the West (France)	2	\$	183,022	1.0%
15	6	Founders Community Bank (CA)	3	\$	169,168	0.9%
16	7	Bank of Santa Barbara (CA)	2	\$	151,283	0.8%
17	-	First Bank (MO)	3	\$	125,832	0.7%
18	8	Coast National Bank (CA)	3	\$	116,927	0.6%
19	-	Citibank (NY)	1	\$	105,326	0.6%
20	-	U.S. Bank (MN)	3	\$	72,680	0.4%
21	-	Columbia Bank (OR)	1	\$	17,269	0.1%
22	-	1st Capital Bank (CA)	1	\$	15,277	0.1%
23	-	Ojai Community Bank (CA)	1	\$	9,690	0.1%
		Total for All Institutions in Market	158	\$	18,069,644	100.0%
		Total Disruption (12 Companies)	85	\$	8,405,892	46.5%

Deposit Market Share* in 2025

F	Rank					
	In-Mkt.		Number of	D	eposits in	Market
Total	HQ	Institution (State)	Branches		Market	Share
1	-	JPMorgan Chase Bank (NY)	15	\$	4,410,855	19.5%
2	-	Wells Fargo Bank (CA)	12	\$	3,237,585	14.3%
3	-	Bank of America (NC)	10	\$	3,152,082	13.9%
4	-	Mechanics Bank (TX)	24	\$	2,543,154	11.2%
5	-	U.S. Bank (MN)	14	\$	2,073,175	9.2%
6	-	Columbia Bank (OR)	10	\$	1,951,753	8.6%
7	1	Montecito Bank & Trust (CA)	12	\$	1,600,599	7.1%
8	2	American Riviera Bank (CA)	7	\$	1,137,782	5.0%
9	-	Banc of California (CA)	6	\$	626,469	2.8%
10	-	Community West Bank (CA)	5	\$	407,682	1.8%
11	3	Community Bank of Santa Maria (CA)	2	\$	367,002	1.6%
12	-	UMB Bank (MO)	2	\$	239,495	1.1%
13	-	Bank of the Sierra (CA)	5	\$	234,821	1.0%
14	-	First Bank (MO)	3	\$	196,579	0.9%
15	-	Northern Trust Co. (IL)	1	\$	142,654	0.6%
16	-	F&M Bank of Long Beach (CA)	1	\$	78,273	0.3%
17	-	BMO Bank (Canada)	1	\$	59,891	0.3%
18	-	MidFirst Bank (OK)	1	\$	57,191	0.3%
19	-	West Coast Community Bank (CA)	1	\$	41,774	0.2%
20	-	Mission Bank (CA)	1	\$	39,613	0.2%
21	-	Citizens Business Bank (CA)	1	\$	30,354	0.1%
22	-	Murphy Bank (CA)	1	\$	28,673	0.1%
		Total for All Institutions in Market	135	\$	22,657,456	100.0%

Source: S&P Capital IQ Pro, deposit data as of June 30 of respective years

Note: All dollars in thousands

Note: Companies highlighted in tan color represent companies which have been acquired or are pending acquisition targets

*Footprint includes Santa Barbara and San Luis Obispo Counties



Shareholder Value

High-touch service, community focused business model with strong technology results in:

- ✓ Lower-cost, relationship, diversified, core deposit base with non-interest-bearing demand accounts comprising 38% of total deposits.
- ✓ Demand deposits comprise 53% of total deposits and grew 14% since the same quarter last year.
- ✓ Attractive, growing footprint of branches in California's Central Coast with 19-year history of relationship-based growth.
- ✓ Full lending services, including C&I, SBA, commercial real estate, residential mortgage, and construction.

The right people combined with successful execution:

- ✓ History of lifting out teams and capitalizing on disruption among competitors in our market.
- ✓ Atascadero branch reached \$33 million in deposits since opening in June 2024 and is providing positive earnings contribution in 2025.
- ✓ Hired two experienced relationship bankers in October 2025 to open our Ventura County loan production office, beginning our expansion into this adjacent community.

Strong capital growth to support expansion and shareholder return:

- ✓ Tangible book value per share (TBVPS) has increased by 12% from one year ago. We project a sustained ability to increase TBVPS by 10 to 13% annually through profit and AOCI improvement.
- ✓ In 2025, we have repurchased 130,616 shares of common stock at a weighted average cost of \$19.80, which is below our current TBVPS, leaving \$2.4 million available for repurchase.
- ✓ TBVPS excluding AOCI of \$23.10 = Trading at 105% of TBVPS excluding AOCI (utilizing \$21.99 share price).

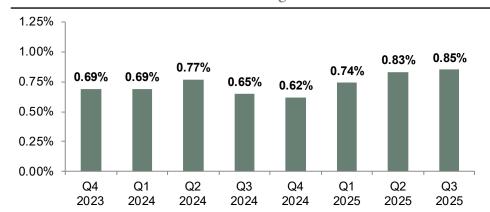


TREND ANALYSIS

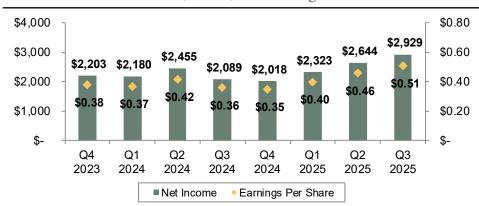


PROFITABILITY TRENDS

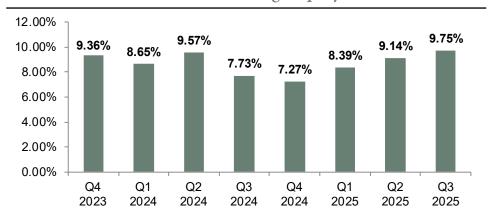
Return on Average Assets



Net Income (\$000s) & Earnings Per Share



Return on Average Equity

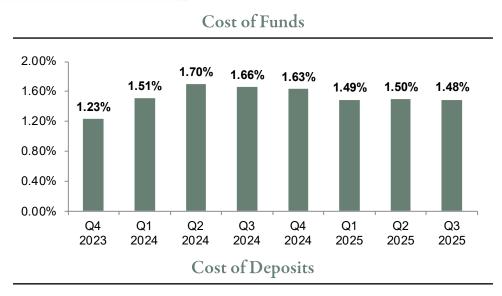


Tangible Book Value Per Share

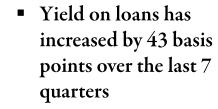


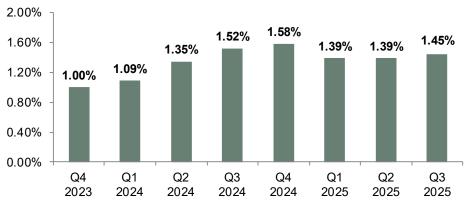


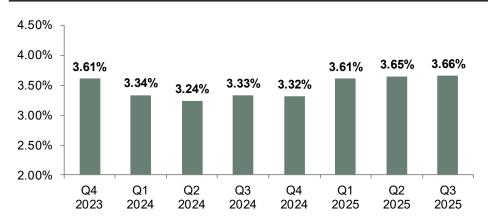
YIELD & COST TRENDS







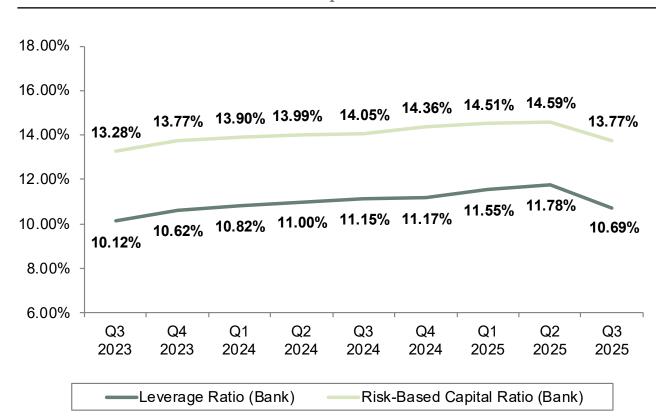






CAPITAL ADEQUACY TREND

Bank Capital Ratios

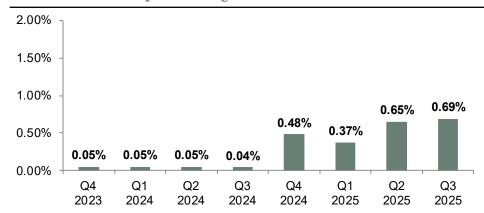


- The Company repurchased 100,000 shares of common stock during the quarter at a weighted average cost of \$20.28 per share, which is below tangible book value per share at Sept 30, 2025. The Company has purchased a total of 130,616 shares at a weighted average cost of \$19.80, leaving \$2.4 million authorized and available for future repurchases under the current stock buyback program.
- A \$10 million cash dividend was up streamed from the Bank to the holding company in 3Q2025 which had no impact on the consolidated company-level ratios but reduced the Bank's capital ratios.
- Tangible common equity ratio of 8.27% at consolidated company-level; which
 includes the negative impact of \$14.7 million in Accumulated Other
 Comprehensive Income (AOCI) related to unrealized losses on securities
- Leverage ratio of 10.69% and risk-based capital ratio of 13.77% at bank-level
- The Bank could absorb the entire unrealized loss in the AFS portfolio and still maintain Leverage and RBC Capital ratios above the regulatory definition of well capitalized
- \$16.5 million in subordinated notes outstanding from February 2022 with a fixed rate of 3.75% for first five years, and SOFR + 212 basis points for last five years



CREDIT QUALITY TRENDS

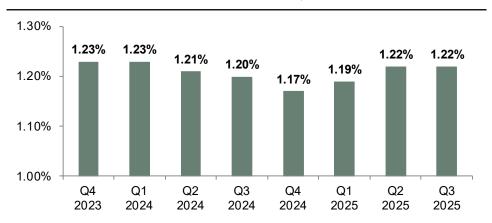
Nonperforming Assets / Total Assets*



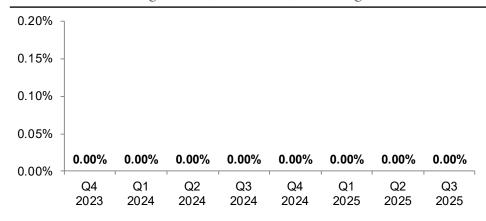
Nonperforming, Non-Accrual Assets:

- \$3.8 million land loan, zoned for high-density residential development. 65% LTV based on 2025 appraisal. Significant unpaid interest at 15.5% has accumulated and has not been recognized by Bank. Refinance with another lender is in process. Loan sale at par+ is a viable alternative if refinance does not occur.
- \$2.3 million beachfront estate. 42% LTV based on July 2025 appraisal. Borrower intends to keep loan current with vacation rental income.
- \$1.3 million agricultural land loan, intended for low-density residential development. 56% LTV based on July 2025 appraisal. Borrower intends to keep loan current and may list property for sale.
- \$0.9 million comprised of 5 smaller relationships supported by RE collateral, SBA guarantees or fully reserved.
- \$1.5 million loan migrated to nonaccrual during the 3rd quarter of 2025 but was paid off with full recovery of all interest and fees subsequent to quarter end.

Allowance for Credit Losses / Gross Loans



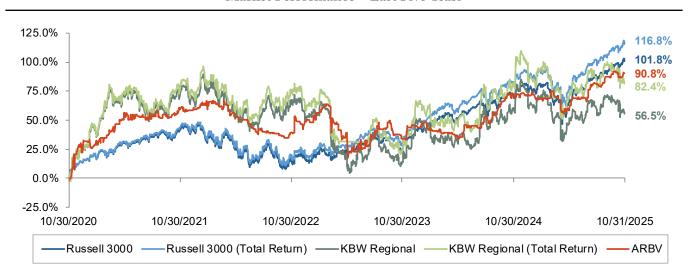
Net Charge-Offs (Recoveries) / Average Loans





STOCK PERFORMANCE TREND

Market Performance – Last Five Years



		Price		Total Return I	ncl. Dividends	Price	
	Beginning	Russell	KBW		Russell	KBW	ARBV vs.
Periods	Date	3000	Regional	ARBV	3000	Regional	KBW Regional
30-Day	9/22/2025	1.8%	-6.3%	0.7%	1.9%	-6.2%	7.0%
60-Day	8/8/2025	7.1%	0.4%	6.3%	7.4%	1.1%	5.8%
90-Day	6/26/2025	11.2%	-0.6%	15.1%	11.6%	0.2%	15.7%
Year-To-Date	12/31/2024	15.6%	-3.9%	9.3%	16.8%	-1.6%	13.2%
Last Twelve Months	10/31/2024	19.3%	-1.3%	11.5%	20.8%	1.7%	12.8%
Last Five Years	10/30/2020	101.8%	56.5%	90.8%	116.8%	82.4%	34.3%
Since March 2019 Stock Offering	3/27/2019	134.8%	19.8%	39.8%	159.8%	47.1%	20.0%

Summary Market Profile

Ticker Exchange		ARBV OTCQX
Stock Price Market Cap. (\$MM) Dividend Yield	\$ \$	21.86 125 0.00%
Average Daily Volume (3 Months) Avg. Daily Volume (Shares) Avg. Daily Volume (\$000s)	\$	5,447 119
52-Week High/Low 52-Week High (10/29/2025) 52-Week Low (4/10/2025)	\$ \$	22.00 17.60
% Difference vs. 52-Week High % Difference vs. 52-Week Low		-0.6% 24.2%
Valuation Ratios Price / Tg. Book Value Price / MRQ EPS Price / LTM EPS		106.5% 10.7x 12.7x



ARBV HISTORY AND MANAGEMENT



HISTORY OF THE COMPANY





CEO August 2008

Assets:

\$93 million***

525 San Ysidro Rd Montecito, CA 93108 Opened in April 2013 **Ieff DeVine** Deposits: \$86 million* Ioins as President &

Montecito







Riviera Bancorp **Formation**

February 10, 2022





Stock Repurchase Program Announced

Iune 2024 \$2.4 million remaining

2006 2008 2013 2016 2018 2019 2022

2023 2024

Santa Barbara 1033 Anacapa St. Santa Barbara, CA 93101 Opened in July 2006 Deposits: \$604 million*





Acquisition completed January 2016

Assets: \$177 million**





\$18 Million Subordinated Debt issued at 3.75%, due March 2032

Completed February 28, 2022



10% Stock Dividend

Record Date: November 10, 2022





2025

Staff hired for Ventura expansion

October 2025

^{*} Unaudited company information as of 9/30/2025.

^{**} BSB call report for the quarter ended 12/31/2015, which is the quarter-end prior to acquisition

^{***} June 30, 2008 Call Report



EXECUTIVE MANAGEMENT TEAM



Mr. DeVine serves as the President and Chief Executive Officer of the Bank and Bancorp. He was appointed President and Chief Executive Officer of the Bank on August 21, 2008. Mr. DeVine previously was employed as Statewide Division Manager of commercial real estate by Rabobank, N.A. Prior to that, he was Regional President for the Greater Santa Barbara and Santa Ynez Valley Region of Mid-State Bank & Trust. He has held senior officer positions in a range of banking firms, serving roles in commercial, real estate, private and investment banking during his 30+ year career. He graduated with honors from the Pacific Coast Banking School at the University of Washington and received his Bachelors of Science from the University of California, San Diego in Quantitative Economics and Management Science.



Ms. Funari was appointed Executive Vice President and Chief Operating Officer of the Bank on January 1, 2016. Ms. Funari was previously employed as Executive Vice President and Chief Operating Officer and served as a Director for The Bank of Santa Barbara. Prior to joining The Bank of Santa Barbara, she served as Executive Vice President and Santa Barbara and Ventura Counties Market President for Business First National Bank. She was also a founder and president of Business First Bank and held senior officer positions at Santa Barbara Bank & Trust, City Commerce Bank and Bank of New York over her 30+ year career. Her education includes a graduate degree with honors from the Pacific Coast Banking School at the University of Washington and University of California, Los Angeles.



Ms. Martinich serves as the Executive Vice President and Chief Financial Officer of the Bank and Bancorp. She was appointed Senior Vice President and Chief Financial Officer of the Bank on April 20, 2006. Ms. Martinich previously was employed by Pacific Capital Bancorp (PCB), dba Santa Barbara Bank & Trust. Ms. Martinich's financial and banking experience spans 25+ years, first as an external auditor with Arthur Andersen and then with responsibility for various functions in the Finance Department of PCB, reporting directly to the CFO. She graduated from UC Santa Barbara with a Bachelors of Arts in Business Economics.







Mr. Cordova was appointed Senior Vice President and Chief Credit Officer of the Bank on July 20, 2016 and currently serves as the Executive Vice President and Chief Credit Officer. Mr. Cordova joined the Bank in 2009 and was serving as the Commercial Team Leader prior to his appointment as CCO. Prior to working at American Riviera Bank, Mr. Cordova was a Vice President, Commercial Banking Officer for Mid-State Bank and Trust. Mr. Cordova graduated with a Bachelor of Science Degree in Business and minor in Economics from CSU Channel Islands. He is a graduate of Pacific Coast Banking School at the University of Washington.

Ms. Sykes serves as the Executive Vice President and Chief Risk Officer of the Bank and Bancorp. She was appointed Executive Vice President and Chief Compliance and Risk Officer of the Bank on June 13, 2019. She holds the designation of Certified Regulatory Compliance Manager. Ms. Sykes launched her banking career in Wells Fargo and later joined Santa Barbara Bank & Trust, moving into the bank's consumer compliance function where she rose to the position of Director of Regulatory Affairs before accepting a positon with Montecito Bank & Trust as SVP, Chief Risk Officer. Ms. Sykes graduated with a degree in Business Economics at the University of California at Santa Barbara and Juris Master degree from Florida State University.

Paul Abramson is the Executive Vice President, Chief Technology Officer for American Riviera Bank. He is leading our bank in technology and cyber security strategy. Mr. Abramson comes to us with 20+ years of experience in the Technology and Cybersecurity industries, of which 17 years has been in banking. He previously served as the lead technologist and cybersecurity architect for Montecito Bank & Trust, and before that worked for a network security solutions provider designing and implementing threat management deployments for large enterprises. He graduated from UC Santa Barbara with a BA in Business Economics and recently completed the Western Bankers Association Executive Development Program.



ARBV OWNERSHIP TABLE

	# of Shares	% Ownership
Board Members	652,661	11%
Executive Management	267,294	5%
Total Ownership by Board and Management	919,955	16%
Total Shares Issued and Outstanding	5,708,960	

^{*} Ownership is as of the most recent proxy statement.



SUPPLEMENTARY DATA

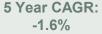


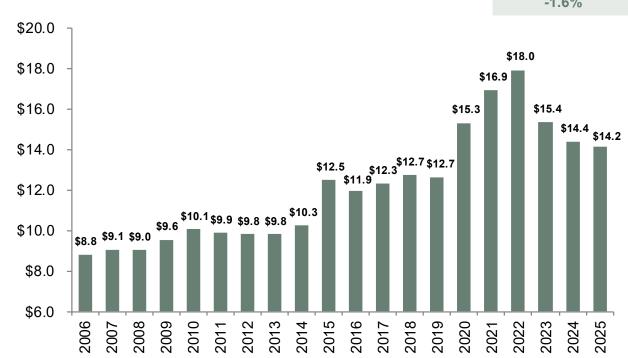
Santa Barbara County

Economic Overview and Demographic Trends

- ✓ Thriving local economy with meaningful job growth in tourism, professional services, and healthcare sectors
- ✓ Home to UC Santa Barbara, which ranks as the 13th best public university in the United States and employs over 10,000 people⁽¹⁾
- ✓ Santa Barbara's population has grown 4.7% since 2010⁽²⁾
- ✓ Median household incomes for the cities of Santa Barbara and Montecito are \$105,974 and \$207,368, which are 22% and 139% higher than the national average, respectively⁽²⁾
- ✓ Major employers in Santa Barbara include: Lockheed Martin, Raytheon, Santa Barbara Education System, UC Santa Barbara, and the City of Santa Barbara⁽³⁾

Total Deposits (\$B) – Santa Barbara County





Note: All dollars in billions, unless noted otherwise. All information is for Santa Barbara County, unless noted otherwise

- U.S. News & Reports, 2025 Rankings, UCSB Administrative Services
- 2. S&P Capital IQ Pro
- 3. Pacific Coast Business Times

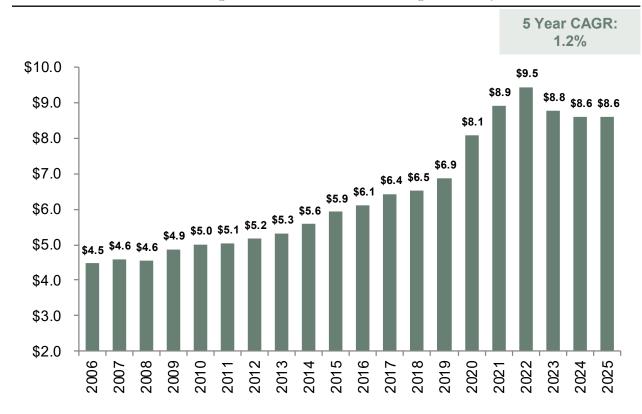


SAN LUIS OBISPO COUNTY

Economic Overview and Demographic Trends

- ✓ Diverse region characterized by agricultural and ranching operations, a robust wine industry, and small-to-mid sized businesses
- ✓ Home to nationally-ranked California Polytechnic State University, which is comprised of approximately 22,000 students and employs over 3,000 faculty and staff⁽¹⁾
- ✓ San Luis Obispo's population has grown 4.0% since 2010⁽²⁾
- ✓ Median household income for San Luis Obispo County is \$99,753, which is 15% higher than the national average⁽²⁾

Total Deposits (\$B) – San Luis Obispo County



Note: All dollars in billions, unless noted otherwise. All information is for San Luis Obispo County, unless noted otherwise

- 1. Cal Poly, San Luis Obispo Quick Facts
- 2. S&P Capital IQ Pro

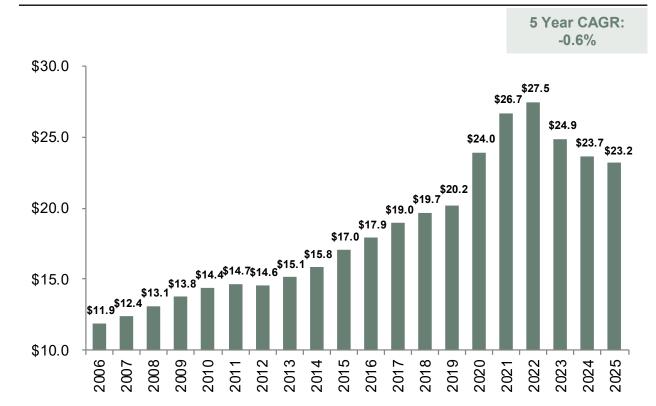


Ventura County

Economic Overview and Demographic Trends

- ✓ Ventura County's economic development is driven by biotechnology, healthcare, advanced technologies and agriculture⁽¹⁾
- ✓ Major employers include Amgen, Haas Automation and Naval Base Ventura County, supported by a strong tourism sector centered on Channel Islands National Park⁽¹⁾
- ✓ Ventura's is the 12th most populus county in California with a population of 830 thousand
- ✓ Median household income for Ventura County is \$118,439, which is 36% higher than the national average⁽²⁾ and is ranked 13th highest in California

Total Deposits (\$B) – Ventura County



Note: All dollars in billions, unless noted otherwise. All information is for Ventura County, unless noted otherwise

- 1. Business Forward Ventura County
- 2. S&P Capital IQ Pro



COMMERCIAL REAL ESTATE (CRE) PORTFOLIO

Low LTV's and Strong DCR's will support CRE portfolio

(As of September 30, 2025 except DCR data as of July 2025 stress test)

	В	alance	% Total	% Total	Weighted	Weighted	90+	PD NA
CRE Type	\$ N	/lillions	CRE Portfolio	Bank Capital	DCR	LTV	\$ M	illions
Hospitality	\$	145.2	22%	92%	2.15	45%	\$	-
Office Non-O/O	\$	80.7	12%	51%	1.73	42%	\$	-
Retail Non-O/O	\$	72.6	11%	46%	2.46	45%	\$	-
Multi-Family	\$	65.1	10%	41%	2.05	45%	\$	-
Mixed Use Non-O/O	\$	54.6	8%	35%	2.56	42%	\$	-
Industrial Non-O/O	\$	39.0	6%	25%	2.00	44%	\$	-
Special Purpose O/O	\$	38.8	6%	25%	*	49%	\$	-
Industrial O/O	\$	37.0	6%	23%	*	49%	\$	-
Office O/O	\$	31.4	5%	20%	*	53%	\$	-
Mixed Use O/O	\$	15.1	2%	10%	*	53%	\$	-
Farmland	\$	14.2	2%	9%	*	48%	\$	1.3
Retail O/O	\$	13.6	2%	9%	*	52%	\$	-
Skilled Nursing O/O	\$	12.0	2%	8%	*	48%	\$	-
Athletic Clubs O/O	\$	10.1	2%	6%	*	33%	\$	-
Mini-Storage	\$	9.8	1%	6%	*	29%	\$	-
Other Non-O/O	\$	9.3	1%	6%	4.40	49%	\$	-
Other O/O	\$	5.0	1%	3%	*	51%	\$	-
	\$	653.6	100%	414%			\$	1.3
Construction & Land				50%				
"All CRE" Ratio				364%				



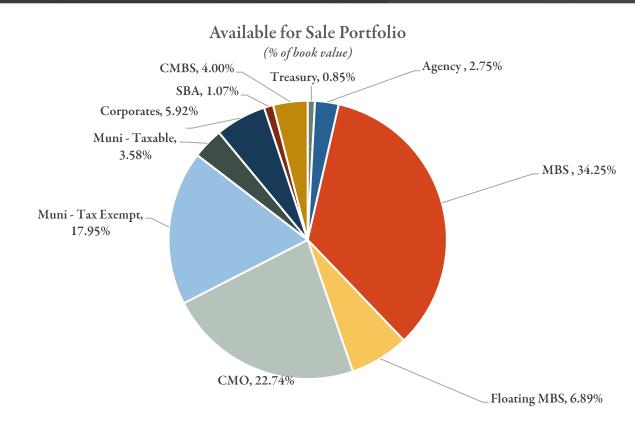
INVESTMENT PORTFOLIO

<u>As of 9/30/25 (in 000s)</u>	A	vailable for Sale	<u>Held to</u> <u>Maturity</u>
Book Value	\$	180,715	\$ 41,414
Market Value	\$	164,459	
Unrealized Gain (Loss)	\$	(16,256)	
AOCI	\$	(11,451)	\$ (3,396)
Tax Equivalent Yield*		2.93%	5.11%
Effective Duration		4.33	9.63

^{*} Tax equivalent yield on HTM includes positive impact of accretion of mark at the time of transfer from AFS to HTM

Potential change in market value of the Available-for-Sale portfolio with changes in interest rates:

As of 9/30/25 (in 000s)	Av	vailable for Sale
+200bp	\$	(15,637)
+100bp	\$	(7,536)
-100bp	\$	6,252
-200bp	\$	12,261



Estimated cash flows for the next two years are between \$20 - \$24 million annually.



LIQUIDITY SOURCES

Available liquidity

- \$129 million in cash and due from other banks
- \$135 million unencumbered Investments, available to be sold or pledged

Off Balance sheet sources of liquidity

- \$267 million of unused, available borrowing capacity at the FHLB based on current pledged collateral
- \$46 million available at the Federal Reserve Bank based on current pledged loans and HTM securities
- \$143 million in available Fed Funds borrowing lines from other banks
- \$191 million in brokered deposit availability

Contingent sources

• Additional \$58 million of FHLB borrowing capacity, contingent on increased CRE and Res RE loan pledges